

Missile Defense Agency Office of Small Business Programs Update



A Quarterly Newsletter for Small Businesses

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Message from the Director, OSBP



Lee Rosenberg

Well, I hope everyone had a wonderful holiday season and is enjoying the New Year. The last quarter was quite an eventful one for the MDA Office of Small Business Programs (OSBP). Huntsville, Alabama will never be the same! Half of the office is now firmly ensconced there including me and my deputy Bob Sever. We moved the end of October and are rapidly building up the office here. The MDA SBIR and STTR Programs are still located in the National Capitol Region in Arlington and will be moving this summer to Huntsville, so we're running a split operation right now. This also means I'm seeing a lot of Huntsville

International and Reagan National Airports! This last quarter was also a sad occasion as we bid farewell to our longtime Administrative Assistant, Kristin McDonald. Kristin is moving on to bigger and better things at the General Services Administration and we certainly wish her well. She will be greatly missed. We welcome Dee Dee Bloedorn-Mathis, our new Administrative Assistant in Huntsville. Also, we welcome Tyra Howard who will be taking care of the SBIR/STTR folks in Arlington until that part of the office moves down to Huntsville. Finally, we welcome our new support contractor personnel in Huntsville, William Fisher, Jennifer Pigott, and Danielle Barnes, who will be assisting us with our outreach program and other activities supporting the MDA OSBP. As you can see, there's a lot of change going on in the OSBP. The new contact information for the MDA OSBP is located elsewhere in this newsletter and I encourage you to update your records accordingly. In this newsletter I'd like to take a moment to talk about the

Message from Director continued on Page 2...



Calendar of Events

January 23, 2008
U.S. Department of State HUBZone
 Washington, DC

February 25-28, 2008
24th Annual National Test and Evaluation Conference (NDIA)
 Palm Springs, CA

March 4-5, 2008
20th Annual High-Tech Conference (NASA)
 Los Angeles, CA

March 10-13, 2008
OSD OSBP Mentor-Protégé Conference
 Daytona Beach, FL

March 31 – April 3, 2008
6th Annual Missile Defense Conference and Exhibit
 Washington, DC

April 15-17, 2008
9th Annual Science and Engineering Technology Conference/DoD Tech Exposition (NDIA)
 North Charleston, SC

Message from the Director, OSBP cont...

Missile Defense Agency Engineering and Support Services (MiDAESS) Program. As you're probably aware, MDA relies on a few large systems integrators to engineer, build and field the Ballistic Missile Defense System (BMDS) elements. These large systems integrators (e.g. Boeing, Lockheed-Martin, Raytheon, Northrop Grumman, etc) account for a significant portion of MDA prime contract awards each year (usually in the form of task orders or contract modifications to existing contracts). There are significant subcontracting opportunities on these contracts for small businesses, if you're the type of business that bends metal, makes circuit boards, etc. They also subcontract out services as well including systems engineering, test support, IT, etc. However, the majority of the **prime** contracting opportunities with the Agency for small business will continue to lay in the services arena, hence the importance of the MiDAESS program.

The MiDAESS program will be the single source for MDA for the vast majority of all the Contractor Support Services (CSS), Advisory and Assistance Services (A&AS), Quality Assurance support services and infrastructure support services such as IT support, facilities support, supply services, etc. In short, all of the support services it takes to assist the Agency in developing and fielding the BMDS and keeping our supporting Agency operations up and running. MiDAESS is not a single contract, but will comprise a number of contracts that will provide the support. We anticipate that some will be set aside for small businesses and some will be full and open competitions depending on the capabilities we find within the Small Business community.

From the beginning, we have taken great pains to include industry as we build the MiDAESS acquisition strategy and will continue to do so. We held an industry day in March and have conducted one-on-one interviews with well over 100 companies to discuss their ideas about MiDAESS and to understand their capabilities. The vast majority of those companies were small businesses of all sizes. We also addressed MiDAESS in some detail at the MDA Small Business Day in September. Additionally, we have engaged the Professional Services Council (PSC) to assist in collecting information from industry and communicating it to us. They held several industry days as well. The PSC representatives also attended our first Acquisition Strategy Panel (ASP) meeting chaired by the MDA Director to provide Industry's concerns and ideas.

So, what does this all mean to you? Well, if you are a service provider and you desire to do business directly with MDA (versus being a subcontractor on one of our major weapons systems contracts) then

Message from Director continued on Page 3...

Message from the Director, OSBP cont...

MiDAESS is where it's at! It is critical that you register on the FedBizOpps (<http://www.fbo.gov/spg/ODA/MDA/MDA-DACS/HQ0006%2D07%2DR%2D0012/listing.html>) for all announcements regarding MiDAESS. This is the single, best source for finding out what is going on and how you can provide input. Contained in the MiDAESS entries in the FedBizOpps announcements are all the information presented at the various forums mentioned above along with questions that we have posted for industry to provide us information and projected MiDAESS schedule information. We also try to duplicate the FedBizOpps information on the PSC website as well (<http://www.pscouncil.org>)

One last thing I will mention regarding MiDAESS. There are many rumors floating around about what we are doing with MiDAESS, decisions we have allegedly made, what we are going to set aside or not set aside, etc. 100% of the rumors so far have been... 100% WRONG! My message to you is simple... don't believe what you hear from "sources in the know", your neighbors, colleagues or anyone else regarding MiDAESS. Believe what you read on the FedBizOpps or the PSC website only. That is the only place we post the "ground truth" regarding the MiDAESS program. 🍌

...On the Map



MDA OSBP has moved! We are now located in Huntsville, Alabama, in the beautiful Tennessee Valley! Our office is housed at 106 Wynn Drive in the famed Cummings Research Park. Cummings Research Park is the second largest Research and Technology Park in the United States and the fourth largest in the world with over 225 companies as residents. The Huntsville/Madison County area is home to over 15,000 small businesses with functional capabilities in a wide variety of areas such as Research and Development, Manufacturing, and Professional Services. Nestled amongst some of the most well-known defense organizations, contractors, and technically qualified small businesses, our office is readily accessible from any location in the city, state or nation.

Lee Rosenberg, Director of MDA OSBP, and Deputy Director Bob Sever have joined the Huntsville community and have successfully transitioned into the new OSBP facility.



Calendar of Events, cont...

April 22-23, 2008
GSA's International Products and Services Expo
 Anaheim, CA

April 24, 2008
18th Annual OSDBU Procurement Conference
 Upper Marlboro, MD

...On the Map cont...

The remainder of the OSBP government and contract staff, primarily the Small Business Innovation and Research team, will relocate from the Washington area to Huntsville in Spring 2008. Additional contract staff to support the OSBP in the areas of outreach, subcontracting and special programs has already been recruited from the local area, bringing with them a familiarity with the Huntsville community as well as experience with small business, subcontracting and academic programs.

MDA OSBP welcomes the opportunity to meet with you at our new home in Huntsville and encourage you to visit us. Should you wish to schedule an appointment, please call 256-955-4828. We look forward to seeing you soon! 🌟



.....A Moment in Outreach

How does an organization like the Missile Defense Agency (MDA) Office of Small Business Programs (OSBP) gauge the effectiveness of its Outreach Programs and Initiatives? Some may say effectiveness is measured by the number of clients served via one-on-one meetings, website traffic or alternative forms of media. Others may feel it is more deftly measured by the number of small businesses attending our events. Yet still, there are those who subscribe to the theory that outreach is most accurately measured by the number of conferences, tradeshow and workshops attended by MDA OSBP managers and staff. While there is no “magic formula” for optimal measurement of outreach performance, one thing is definitely for sure: Effective outreach is a two way street – it requires not only providing information to the business community, but also getting something in return – feedback and input from the firms being served. Moreover, MDA OSBP must possess the ability to integrate capable businesses into our ongoing requirements. Ultimately, the success of this task is reflective in the number of contracts awarded to our predominant customers – **SMALL BUSINESSES**.

As MDA OSBP external customers, Small Businesses rely upon us to effectively communicate and market their capabilities to MDA Program Managers. Likewise, MDA Program Managers act as our internal customers because they rely upon our office to find the most knowledgeable, capable, and resourceful Small Businesses to fulfill the need for a variety of products and services. Therefore, the Outreach component of MDA OSBP exists to efficiently bridge the gap between the Small Business Community and MDA decision makers. Given that our customers are both internal and external in nature, MDA OSBP must be ever vigilant in its strategy to develop and maintain a broader spectrum of professional relationships between all key players.

.....A Moment in Outreach cont...

In the months to come, MDA OSBP will expand on our quest to provide Small Businesses with the latest, most up-to-date information on doing business with the federal government, but more specifically, with MDA. We will include questions from contractors and the answers we provide. Expect to see a wealth of information on our website (<http://www.mda.mil/mdalink/html/sadbu.html>) and within our quarterly newsletter, such as pertinent conference and workshop notifications, congressional happenings affecting the business community, and thoughts from the Director of MDA OSBP, Mr. Lee Rosenberg, and his staff. MDA OSBP looks forward to connecting with you in the near future. 🍌

Missile Defense Agency Officials Tour AAMU Research Facilities

Officials from the Department of Defense Missile Defense Agency (MDA) Office of Small Business Programs (OSBP) recently conducted a two-day tour of scientific and research facilities at Alabama A&M University (AAMU), during which they were briefed on the University's research and development capabilities. The two-man OSBP team included Mr. Lee Rosenberg, Director, and Dr. Pravat K. Choudhury, Program Manager for the Mentor Protégé program on Historically Black Colleges and Universities/Minority Institutions (HBCU/MI).

MDA develops, tests and prepares missile defense systems for deployment. MDA OSBP provides guidance and technical assistance to advance the growth and development of small businesses and HBCU/MIs in becoming competitive contractors.

Mr. Rosenberg said the visit was intended to give his team a face-to-face opportunity to meet with researchers and review the University's capabilities in physics and engineering, and explore potential areas in which the two entities could establish other contracting opportunities. "We welcome the opportunity to assist the small business community in pursuing MDA procurement opportunities," he said.

The University currently has a \$300,000 contract with MDA to conduct a study on laser beams. The project, called "Laser Beam Coherent Combining Using Multiplexed Volume Holographic Optical Elements and Phase Conjugation," is to investigate the use of phase conjugation techniques and test a volume of optical elements that would coherently combine laser beams. The principal investigator of the study is Dr. Nickolai Kukhtarev, research professor of Physics.

MDA Officials Tour AAMU continued on page 6

Missile Defense Agency Officials Tour AAMU Research Facilities cont...

At a briefing on November 29, the MDA officials saw presentations by research faculty and graduate students on various projects in the Department of Physics, led by Dr. Mohan Aggarwal, chair of the department. The briefing followed tours of laboratories in which studies are being conducted on “Czochralski” Crystal Growth, Melt Growth, Solution Growth, Scanning Electron Microscopy, X-ray Diffraction, and Optical/Lasers.

“The briefing was very informative and enlightening,” said Rosenberg, following the presentations. “I had no idea about the level of capability at this institution. We see a lot of potential at this school where we could develop some ventures.”

Rosenberg, whose office was recently located from Washington, D.C. to the Redstone Arsenal in Huntsville, said “my doors” are open at any time if the University finds and identifies areas in which “we can do business.”

Dr. Aggarwal said impressing this caliber of people with AAMU and our work removes the perception that very little might be happening at AAMU. “The fact that the MDA OSBP office has moved to Huntsville is an excellent opportunity that should improve our chances for further funding,” he said.

The following day, the two officials toured the AAMU Research Institute and held discussions with the staff. 🌟

Reprinted from AAMU Essence December 2007 issue



From left, Dr. Anup Sharma, professor of Physics and Investigator on biological and chemical sensors; Dr. Aggarwal; Mr. Rosenberg; Dr. Orok; and Dr. Choudhury

Japanese Destroyer Successfully Completed Tracking Exercise

U.S. Air Force Lieutenant General Henry "Trey" Obering, III, Missile Defense Agency Director, and Rear Admiral Katsutoshi Kawano, Maritime Staff Office, Ministry of Defense, Tokyo, Japan, today announced the successful completion of a tracking exercise by the Japanese Destroyer, JS KONGO.

A target missile was fired from the Pacific Missile Range Facility (PMRF), Barking Sands, Kauai, Hawaii November 15, 2007. Shortly after lift-off, the crew of the JS KONGO, utilizing their 3.6 Aegis Ballistic Missile Defense System (BMDS), acquired and tracked the target, developed a fire control solution and simulated the launch of a Standard Missile - 3 (SM-3) Block IA interceptor. The equipment performed according to design and a simulated intercept occurred minutes later above the Pacific Ocean.

The exercise was training for JS KONGO, which is scheduled to conduct an actual flight test intercept the middle of December. It will be the first flight test intercept attempt by an allied Navy of the Aegis BMDS program. During the previous week, the USS Lake Erie (CG 70) successfully intercepted two BMD targets, launched from the PMRF, marking the tenth and eleventh intercepts, in thirteen attempts, for the program. The JS KONGO also participated, tracking the targets and conducting a successful simulated intercept. 🍌

The target fell harmlessly into the Pacific Ocean.

House Leads Push to Strengthen Small Business Contracting

By Elizabeth Newell enewell@govexec.com

The House passed legislation on October 30 to improve contracting opportunities for small businesses, as part of a larger movement to implement a long-standing women's procurement program and update programs for other small businesses.

The Small Business Contracting Program Improvements Act ([H.R. 3867](#)) aims to beef up existing programs which, according to Rep. Nydia Velázquez, D-N.Y., chairwoman of the House Small Business Committee, have fallen short of their potential "due to legislative neglect, underfunding and mismanagement by several agencies." The House approved the bill by a vote of 334-80.

House Leads Push to Strengthen Small Business Contracting cont.

The measure would update economic criteria such as net worth limits for the 8(a) program, which assists businesses owned by socially or economically disadvantaged individuals, for the first time in almost 20 years. It also would strengthen requirements for programs that assist service disabled veteran-owned businesses and firms operating in historically underutilized business zones.

Senate Small Business Committee spokeswoman Kathryn Seck said Sen. John Kerry, D-Mass., chairman of the committee, is working on a contracting bill that could be introduced as early as the first week of November. If it passes the Senate, differences between the two chambers' bills would be worked out in conference.

One of the plans addressed in the House legislation -- the women's procurement program -- has come under particular scrutiny in recent weeks. Mandated by Congress seven years ago to help agencies award 5 percent of contracting dollars to women-owned small businesses, it has not been fully implemented. In early October, the Small Business Administration [issued a new set of regulations](#) on the program for agency review, an action that advocates and some lawmakers considered a means of stalling.

The House bill reiterates when agencies may restrict competition to women-owned small businesses and would mandate that the SBA identify industries in which women-owned small businesses are underrepresented in federal contracting. Velázquez said Tuesday that the legislation would "immediately implement the women's procurement program that has languished in the current administration's endless delays."

It is unclear what kind of effect this latest attempt to speed up the program will have. SBA Administrator Steve Preston has repeatedly testified that the agency is doing its best to implement the program and that the latest regulatory review process is a necessary step. Women's advocates, however, strongly disagree, saying the agency's reluctance to implement the program is costing women-owned businesses billions of dollars every year.

Pressure to speed up the program has come from both chambers of Congress. Kerry and Sen. Olympia Snowe, R-Maine, sent a letter to Preston on Oct. 17 demanding the administrator provide the Senate Small Business Committee with a timeline for implementation. Seck said Kerry's upcoming contracting bill will also address the women's program.

"After seven years of delays, I am tired of listening to excuses," Kerry said in a joint statement with Snowe. "Senator Snowe and I want to see a timeline for implementing this program now so that women small business owners aren't denied another \$6 billion in contracts." Snowe said the owners "have waited long enough, and I call on the SBA to set this program in motion as expeditiously as possible."

House Leads Push to Strengthen Small Business Contracting cont...

The U.S. District Court for the District of Columbia recently accepted a [request by the Women's Chamber of Commerce for a status hearing](#) on the program. "We hope the judge will put an end to the SBA's foot-dragging," said Margot Dorfman, chief executive officer of the Women's Chamber. The status hearing took place on November 7. ●

Update on Electronic Subcontracting Reporting System (e-SRS) Information

The electronic Subcontract Reporting System (e-SRS) is a web-based system for subcontract reporting by prime contractors and subcontractors, as applicable. This system will replace the paper Standard Form 294, Subcontract Reporting for Individual Contracts and the Standard Form 295, Summary Subcontract Report.

The e-SRS is a government-wide system and when fully implemented by all Federal agencies it will be the only automated system authorized for subcontract reporting. DoD has not implemented e-SRS. DoD implementation of eSRS will not occur until sometime in fiscal year 2008.

DoD will implement eSRS after the system is successfully delivered and tested.

- Appropriate DoD personnel and DoD contractors will be formally notified at least 60 days prior to eSRS availability
- It is the responsibility of the procuring office and the contract administration office to ensure that each contractor, subject to FAR part 19.7 subcontracting plan requirements, understands the requirement to continue to submit the applicable reports (SF 294, SF 295) in hard-copy format and on-time.
- Information regarding DoD eSRS Implementation will be distributed through the DoD eSRS Implementation Team. ●

<http://www.acq.osd.mil/osbp/>

Pentagon Honors Leaders of Disabled Veterans Contracting Program

By Robert Brodsky rbrodsky@govexec.com

In a room surrounded by images of Congressional Medal of Honor recipients, the Pentagon on Monday began a new awards tradition, honoring 19 individuals and companies for their work with the Service-Disabled Veteran-Owned Small Business Program.

The inaugural awards went to eight businesses owned by service-disabled veterans; five prime contractors that exceeded the statutory goal of awarding at least 3 percent of their subcontracts to SDVOSBs, and six Defense Department procurement officials or departments influential in advancing the program's goals. The awardees also were recognized for their outreach to veterans, including visits with wounded soldiers and supplying educational and health care assistance to the families of returning soldiers.

"This ceremony is a testament to the amazing talent of these men and women," Deputy Defense Secretary Gordon England said in prepared remarks to the crowd at the Pentagon Library and Conference Center. "They have given greatly in defense of this nation, and now continue to support our national defense through their innovative small businesses."

All the small business awardees employ a high percentage of veterans on their staff, helping to institutionalize much of the knowledge ex-soldiers now bring to the private sector. For example, at M1 Support Services, a Denton, Texas-based firm that specializes in aircraft maintenance and logistics, 56 percent of the employees are veterans and 12 percent are service-disabled. "They bring a dedication to the mission," explained the company's managing director and owner, Kathleen Hildreth. "And they're really good employees."

M1 Support Services was nominated for the award by Ron Poussard, director of small business programs for the Air Force. Poussard said although service-disabled veteran-owned small businesses bring unique capabilities to the job, military service alone will not guarantee success. "This is not a handout program," Poussard said. "It's about awarding contracts to the best qualified firm."

Established in 1999, the set-aside program directs federal agencies to award at least 3 percent of their prime contracts and subcontracts to small businesses owned by veterans who were wounded while in military service.

While the ceremony highlighted some of the program's success stories -- the average growth rate in the past year among the small businesses that were honored was more than 150 percent -- recent data indicates that federal agencies, including the Defense Department, are failing to meet the initiative's goals.

Pentagon Honors Leaders of Disabled Veterans Contracting Program cont...

According to the [most recent score card](#) released by the Small Business Administration, in fiscal 2006, federal agencies awarded an average of 0.87 percent of their contracts to service-disabled veteran-owned small businesses. Figures for Defense, far and away the government's largest buyer of goods and services, were even more lackluster, at 0.67 percent. Only eight federal agencies met the 3 percent goal.

Prior to the ceremony, top military procurement officials outlined some of the difficulties they face in awarding contracts to SDVOSBs. Anthony Martoccia, Director of the Department of Defense's Office of Small Business Programs, told *Government Executive* that the Pentagon needs to focus more on market research, improve its database of qualified companies and better track the performance of its contractors. And, although he sees signs of progress, Martoccia recognizes that Defense may not meet the 3 percent goal for at least a few more years.

Hopefully it will be soon; maybe in three to five years we could come close," he said. "But, I don't know when we will be able to reach the 3 percent goal." The Air Force's Poussard said the disappointing figures did not stem from a lack of effort. Of 60 Air Force installations, 23 met the 3 percent goal last year. "They're out there beating the bushes," Poussard insisted.

The Pentagon may get a helping hand in its efforts from Congress. In October, the House passed the Small Business Contracting Program Improvements Act ([H.R. 3867](#)). The bill would place service-disabled veteran-owned small businesses at the top of the priority list for receiving federal contracts and provide greater financial assistance, education and training to program participants. Charles Baker, president of MCB Lighting and Electrical, a service-disabled veteran-owned small business in Owings, Md., worked with the American Legion to lobby Congress on the legislation. He said changes are urgently needed because veteran-owned businesses face a twofold struggle for contracts: a stigma that they lack the capability to handle the work and a dearth of opportunities at Defense, which relies almost exclusively on big business for the procurement of complex weapons systems.

"We deserve to be at the front of the line," Baker said. "It's not based on anything like race or gender. It's based on we were defending our country and now we have a disability."

Pentagon Honors Leaders of Disabled Veterans Contracting Program cont...

The full list of winners is as follows:

Achievement Awards

- HMS Technologies Inc., Martinsburg, W.Va.
- J.M. Waller Associates Inc., Burke, Va.
- Lanmark Technology Inc., Fairfax, Va.
- M1 Support Services, Denton, Texas
- New World Solutions Inc., Chantilly, Va.
- Oak Grove Technologies, Raleigh, N.C.
- Oberon Associates Inc., Manassas, Va.
- Quality Support Inc., Landover, Md.

Golden Talon Awards (for Defense Department acquisition officials)

- Jack Beecher, Army Corps of Engineers
- DCMA Procurement Center, Defense Contract Management Agency
- Laverne Johnson, Defense Logistics Agency
- Kathleen Lockhart, Navy
- Carol Ann Reichling, National Geospatial-Intelligence Agency
- Reggie Selby, Air Force

Prime Subcontracting Awards

- Booz Allen Hamilton Inc., McLean, Va.
- CACI International Inc., Arlington, Va.
- Electronic Data Systems Corp., Herndon, Va.
- Environmental Chemical Corp., Burlingame, Calif.
- L3 Communications Titan Group, Reston, Va.



Buchanan Helps Pass Bill to Provide Small Business Opportunities for Veterans

By Sally Tibbitts, (941) 951-6643

Congressman Vern Buchanan helped pass legislation today to provide greater resources and training to veterans hoping to become business entrepreneurs. The "Military Reservist and Veteran Small Business Reauthorization Act" (H.R. 4253) would improve and expand small business assistance programs for veterans of the armed forces and military reservists. It includes provisions nearly identical to the "SBA Veterans' Programs Act of 2007" (H.R. 2366), which was introduced by Buchanan and passed by the House of Representatives in June to help veterans through grants, information services, and contact with professionals in their fields of endeavor.

Buchanan Helps Pass Bill to Provide Small Business Opportunities for Veterans cont...

"This bill will help veterans make an important transition from soldier to small business owner," said Buchanan. "It will go a long way toward helping them succeed in the world of small business after their military service is over."

Like Buchanan's bill, H.R. 4253 requires the SBA's Office of Veterans Business Development to help veterans through grants, information services, and contact with professionals in their fields of endeavor. Both bills expand the number and scope of Veteran Outreach Centers and establish a program to promote resources available to women veterans for business training.

"This bill will give our veterans not just a chance at success in a business enterprise, but provide them with all the help and assistance a grateful nation can offer," said Buchanan. "I am especially pleased that it ensures the opening of more doors and opportunities for women veterans. Assisting our women returning from combat has been an area long over looked and its high time we did something about it. "

Buchanan cosponsored H.R. 4253, which passed the House 407-2. The bill is supported by the Veterans of Foreign Wars and the American Legion. In addition to serving on the House Small Business Committee, Buchanan is a member of the House Committee on Veterans' Affairs. 🍌

Sea-Based Missile Defense "Hit to Kill" Intercept Achieved

Air Force Lieutenant General Henry "Trey" Obering, Missile Defense Agency (MDA) director, announced the successful completion today of a multiple simultaneous engagement involving two ballistic missile targets. This was MDA's latest "hit to kill" intercept flight test conducted jointly with the U.S. Navy off the coast of Kauai, Hawaii. For the first time, the operationally realistic test involved two unitary "non-separating" targets, meaning that the target's warheads did not separate from their booster rockets. This was the 32nd and 33rd successful "hit-to-kill" intercepts since 2001.

Designated as Flight Test Standard Missile-13 (FTM-13), it marked the tenth and eleventh successful intercepts, of thirteen targets in twelve scheduled flight tests for the Aegis Ballistic Missile Defense Program, a sea-based component of the Agency's Ballistic Missile Defense System (BMDS). Aegis BMD is designed to intercept and destroy short to intermediate-range ballistic missile threats. The mission was completed by the cruiser USS Lake Erie (CG 70), using the tactically certified 3.6 Aegis Ballistic Missile Defense shipboard weapon system and the Standard Missile-3 (SM-3) Block IA interceptor.

Sea-Based Missile Defense "Hit to Kill" Intercept Achieved cont...

Moments later, a second, identical target was launched from the PMRF. The USS Lake Erie's Aegis BMD Weapon System detected and tracked the targets and developed fire control solutions.

Approximately two minutes later, the USS Lake Erie's crew fired two SM-3 missiles, and two minutes later they successfully intercepted the targets outside the earth's atmosphere more than 100 miles above the Pacific Ocean and 250 miles northwest of Kauai. The intercepts used "hit to kill" technology, meaning that the targets were destroyed when the missiles collided directly with the targets.

A Japanese destroyer also participated in the flight test. Stationed off Kauai and equipped with the certified 3.6 Aegis BMD weapon system, the guided missile destroyer JS Kongo performed long-range surveillance and tracking exercises. The Kongo used the test as a training exercise in preparation for the first ballistic missile intercept test by a Japanese ship planned for later this year. This event marked the fourth time an allied military unit participated in a U.S. Aegis BMDS test.

MDA and the Navy cooperatively manage the Aegis BMD Program. Lockheed Martin Maritime Systems and Sensors of Moorestown, New Jersey is the Combat System Engineering Agent (CSEA) and prime contractor for the Aegis BMD Weapon System and Vertical Launch System installed in Aegis-equipped cruisers and destroyers. Raytheon Missile Systems of Tucson, Arizona is the prime contractor for the SM-3 missile and all previous variants of Standard Missile. 🍌

Committee Approves Bill to Strengthen the Regulatory Flexibility Act

Changes Will Reduce the Regulatory Burden on Small Firms

By Erin Donar, (202) 225-4038

WASHINGTON – On December 14, the House Small Business Committee passed *H.R. 4458, the Small Business Regulatory Improvement Act*, providing this nation's 26 million entrepreneurs much needed relief from the regulatory burden that stifles small business growth. Just this week, the Federal Register exceeded 70,000 pages for the year, making clear the threat that small businesses face in their path to success. This legislation enables small firms to flourish and spur economic growth across the country.

Committee Approves Bill continued on page 15

Committee Approves Bill to Strengthen the Regulatory Flexibility Act cont...

“Small businesses are critical to our economy and to the development of communities nationwide. Paying 45% more in regulatory costs than larger firms only works to hinder small firm innovation and expansion,” said Chairwoman Nydia M. Velázquez. “Changes must happen to allow entrepreneurs to continue the role as the proven job creator.”

Introduced by Congressman Brad Ellsworth (D-IN), *H.R. 4458* strengthens entrepreneurship by addressing shortcomings in the Regulatory Flexibility Act of 1980 (RegFlex). With these reforms in place, the effects of the increasing regulations small firms face will be fully considered and the foreseeable indirect consequences of these rules will be examined.

“It is simply unacceptable to ignore how these regulations may hamper entrepreneurship and innovation.” said Chairwoman Velázquez. “These improvements help small ventures flourish by creating a fair process that they are better able to manage.”

H.R. 4458 ensures that America’s small businesses are no longer placed at a disadvantage by federal regulations. As the regulatory burden increased, small firms struggled to keep pace. This bill establishes a regulatory process that is balanced and fair to entrepreneurs.

“With the number of challenges currently facing small businesses, it is critical that we ensure they are not further dealing with unnecessary obstacles, by passing this legislation, we are bringing significant relief to the nation’s 26 million small firms while at the same time stimulating our economy,” said Chairwoman Velázquez.

The legislation has the support of a wide variety of groups including: the US Chamber of Commerce, the American Farm Bureau Federation, the American Medical Association, the American Dental Association, the American Hospital Association, the Associated Equipment Distributors, the Aeronautical Repair Station Association, the Associated General Contractors, the Food Marketing Institute, the National Association of Manufacturers, the National Association of Wheat Growers, the National Electrical Contractors Association, the National Council of Farmer Cooperatives, the National Retail Federation, the National Roofing Contractors Association, the Owner-Operator Independent Drivers Association. 🍌

Small Business Legislative Updates

This section of our newsletter is dedicated to current and upcoming legislation affecting the small business community.

H.R.1873

Title: To reauthorize the programs and activities of the Small Business Administration relating to procurement, and for other purposes.

Sponsor: [Rep Braley, Bruce L.](#) [IA-1] (introduced 4/17/2007) [Cosponsors](#) (29)

Related Bills: [H.RES.383](#)

Latest Major Action: 5/11/2007 Referred to Senate committee. Status: Received in the Senate and Read twice and referred to the Committee on Small Business and Entrepreneurship.

House Reports: [110-111](#) Part 1, [110-111](#) Part 2, [110-111](#) Part 3

H.R.2532

Title: To enhance the section 8(a) program of the Small Business Act.

Sponsor: [Rep Moore, Gwen](#) [WI-4] (introduced 5/24/2007) [Cosponsors](#) (1)

Latest Major Action: 5/24/2007 Referred to House committee. Status: Referred to the House Committee on Small Business.

H.R.4212

Title: To authorize the Administrator of the Small Business Administration to deem certain small business concerns qualified HUBZone small business concerns.

Sponsor: [Rep Cramer, Robert E. \(Bud\), Jr.](#) [AL-5] (introduced 11/15/2007) [Cosponsors](#) (None)

Latest Major Action: 11/15/2007 Referred to House committee. Status: Referred to the House Committee on Small Business.

S.2176

Title: A bill to promote the development of Native American small business concerns, and for other purposes.

Sponsor: [Sen Johnson, Tim](#) [SD] (introduced 10/17/2007) [Cosponsors](#) (8)

Latest Major Action: 10/17/2007 Referred to Senate committee. Status: Read twice and referred to the Committee on Small Business and Entrepreneurship.

H.R.3020

Title: To amend the Small Business Act to improve the Microloan program, and for other purposes.

Sponsor: [Rep Chabot, Steve](#) [OH-1] (introduced 7/12/2007) [Cosponsors](#) (5)

Latest Major Action: 9/5/2007 Referred to Senate committee. Status: Received in the Senate and Read twice and referred to the Committee on Small Business and Entrepreneurship.

House Reports: [110-313](#)



Gov Alert

MDA OSBP FedbizOpps.gov

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MDA Small Business Set-Aside

December 03, 2007

Agency: Other Defense Agencies

Office: Missile Defense Agency

Location: MDA Deputy for Contracting (MDA/DAC)

Posted: December 03, 2007 Type: Modification 02 Title: R – Conference Exhibit Support

Services SOL: HQ0006-08-R-0001

The Web link for this announcement is:

<http://www.fbo.gov/spg/ODA/MDA/WASHDC1/HQ0006%2D08%2DR%2D0001/listing.html>

To view **ALL** FedbizOpps.gov announcements for the Missile Defense Agency, please:

1. Go to www.fedbizopps.gov
2. Select “Advanced Search” by clicking “Go”
3. Under the “Search by Agency” box, highlight “Other Defense Agencies”
4. Click the “Show Offices for Selected Agencies” button
5. Under the “Search by Office” box, highlight “Missile Defense Agency”
6. Hit the “Start Search” button

All announcements are listed in chronological order starting with the most recent.

Websites of Interest:

Missile Defense Agency (MDA)

<http://www.mda.mil/mdalink/html/mdalink.html>

Missile Defense Agency - MiDAESS

<http://www.mda.mil/mdalink/pdf/fbonotice.pdf>

MDA Business Acquisition Reporting Bulletin Board

<http://www.mda.mil/barbb/barbb.htm>

MDA Office of Small Business Programs

<http://www.mda.mil/smallbusiness>

MDA Technology Applications Program (Technology Transfer)

www.mdatechnology.net

U.S. Senate Committee on Small Business & Entrepreneurship

<http://sbc.senate.gov/democrat/legislation.cfm>

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