



Ballistic Missile Defense Organization

SADBU

UPDATE



A Quarterly Newsletter for Small Businesses

VOLUME I NUMBER III

SMALL AND DISADVANTAGED BUSINESS UTILIZATION

March 1998



Douglas Turner
President

Cost Management Systems, Inc.

Profile of a Small Business

Cost Management Systems, Inc. (CMS) develops software and systems and provides support to over 100 federal, state, and local government agencies, including the Office of the Secretary of Defense, the Defense Special Weapons Agency, the Secretary of the Air Force, Ballistic Missile Defense Organization (BMDO), the Military Sealift Command, the Social Security Administration, the Department of Justice, and Fairfax and Montgomery Counties. They also support the World Bank, the International Monetary Fund, and the Federal Deposit Insurance Corporation. Commercial clients include the *Washington Post*, MCI, and several other clients.

CMS designs and supports high performance networks running

Continued on Page 4

Recent New Contracts Awarded by BMDO

The Ballistic Missile Defense Organization recently made the following awards:

On November 25, 1997, **Hughes Research Laboratories, Inc.** was awarded a cost-share contract valued at \$668,448 (includes option) to support the Theater Missile Defense and National Missile Defense acquisitions programs for BMDO's Technology Operations Directorate. The contract has a 17 month base period with a one-year option and is slated to end May 1999.

BMDO's Delivery Orders and Small Purchases

On November 25, 1997 **Digital Equipment Corporation**, was awarded a delivery order in the amount of \$139,684 for the purchase of Linkworks. The contract was awarded using the General Services Administration's schedule.

On December 22, 1997, **Advanced Computer Concepts**, a small business, was awarded a delivery order in the amount of \$72,555 to purchase Hewlett-Packard Color Laser Jet 5M Printers. The contract was awarded using the General Services Administration's schedule.

On December 23, 1997, **Lucent Technologies, Inc.** was awarded a delivery order in the amount of

Continued on Page 5

BMDO Team Visits HBCU/MIs

BMDO personnel from the Office of Small and Disadvantaged Business Utilization and from the Science and Technology Directorate have visited five historically black colleges and universities and minority institutions this fiscal year. The team visited Florida A&M University, Tallahassee, Florida, on January 15-16, 1998. On February 16-20, 1998, the team visited: New Mexico State University in Las Cruces, NM; the University of Texas at El Paso, in El Paso, Texas; the University of New Mexico in Albuquerque, New Mexico; and the New Mexico Highlands University, Las Vegas, New Mexico.

Each of these institutions were recipients of BMDO set-aside awards for HBCU/MIs. The primary investigators, assisted by research associates, graduate and undergraduate students from each of the institutions, presented information regarding the progress in their research work followed by question-answer sessions. The purpose of the visits was to evaluate the progress of current research projects and to determine whether the research focus meets BMDO objectives. Future visits to other BMDO award recipients are planned for fiscal year 1998.

In This Issue

Director's Message	2
Note This	2
BMDO News	3
Internet News	7
Calendar	8



LTC Arthur Gottlieb
Director/SADBU

Director's Message

As many of you may know, March has been designated Women-Owned Small Business (WOSB) month. In honor of this occasion, I personally would like to salute the three women-owned small businesses that provide support to the Ballistic Missile Defense Organization.

Dichroma, Inc., of Falls Church, Virginia, supports BMDO's Management

Operations Directorate. This effort requires expertise in supply and inventory administration, property management administration, facilities administration and travel administration.

ARIST, Inc. of Alexandria, Virginia has two contracts supporting BMDO's Program Operations Directorate. One contract involves providing scientific engineering and technical assistance (SETA) support and the other contract involves providing planning and analytical support.

SciComm, Inc., of Bethesda, Maryland has three contracts with BMDO. SciComm provides engineering, technical and managements services for BMDO's Test and Engineering Resources Directorate and information management services to the External Affairs Directorate. SciComm also provides history program services to the BMDO.

Other WOSBs are encouraged to seek BMDO procurements. My staff and I are continually seeking innovative ways to locate and develop

procurement relationships with WOSBs. Women owned small businesses who are new to Department of Defense contracting are encouraged to attend the BMDO Forum 98 scheduled for April 16-17, 1998. Feel free to contact Janet Farrow for more details. She can be reached at (703) 693-6634 or e-mail janet.farrow@bmdo.osd.mil.

The President and the Small Business Administration have put special emphasis on helping women-owned small businesses. All Federal government agencies have been assigned a goal of awarding five percent of procurements to WOSBs. BMDO is committed to meeting this challenge. Several resources are available to help WOSBs learn about government contracting procedures and provide a network with other women-owned businesses. On page 7 of this newsletter, we have listed several Internet sites that provide resources and assistance to women-owned businesses. ♦



BMDO Awards SBIR Contracts to Women-Owned Small Businesses

In fiscal year 1997, BMDO awarded small business innovative research (SBIR) phase I contracts to the following women-owned small businesses:

Pacific Advanced Technology, Inc., Solvang, CA - This company developed an imaging spectrometer that can remotely detect and identify chemicals. The device called an image multispectral sensor (IMSS) is used as an accessory to infrared imaging cameras.

Tetra Corporation, Albuquerque, NM - This small business developed a new way to drill oil wells that may significantly reduce the cost of drilling

NOTE THIS

PASS System Superseded by PRO-Net

The Small Business Administration's Procurement Automated Source System (PASS) has been discontinued effective January 31, 1998. Small businesses are encouraged to register with the new Procurement Marketing and Access Network (PRO-Net) system which provides much of the same kind of information as the PASS system. Searches can be done free of cost by the public, including large firms and contracting officers.

The PRO-Net system is a national Internet-based database of small, small disadvantaged, 8(a), and women-owned small businesses. Each profile includes a summary of the participating company's products and services, history, business references and other relevant contracting information. The system allows the firms to update their profiles with the most current information. Linked to the Commerce Business Daily and Federal agency homepages, PRO-Net can be used as an electronic search engine for government and prime business contracting officers. Companies may also link their web sites to their PRO-Net profile.

PRO-Net can be accessed on the Internet at : <http://www.sba.gov> and click on **PRO-Net** or <http://pro-net.sba.gov>. Currently, there is no charge for this database service. ♦

Continued on Page 5

BMDO's SBIR Program Receives Over 600 Proposals

The Ballistic Missile Defense Organization's Small Business Innovative Research program received 603 proposals in response to the Department of Defense's solicitation number 98.1. The solicitation closed on January 14, 1998. Selections were made in late February. Check the BMDO SBIR website for updated information. The site can be accessed through the BMDO SADB home page at <http://www.acq.osd.mil/bmdo/bmdolink/html/sadbu.html> and clicking on procurement opportunities and Small Business Innovative Research and Small Business Technology Transfer (SBIR & STTR) programs. ♦

Small Business Technology Transfer (STTR) Solicitation Opens for Fiscal Year 1998

The Department of Defense's Small Business Technology Transfer solicitation for fiscal year 1998 opened December 1, 1997. The Ballistic Missile Defense Organization's (BMDO) topics include: (1) sensors, (2) electronics and photonics, and (3) surprises and opportunities. It is anticipated that approximately 20 contracts will be awarded in response to the solicitation. For additional information on the BMDO's participation in the STTR program, visit the BMDO SBIR website. The site can be accessed on the Internet at: <http://www.acq.osd.mil/bmdo/bmdolink/html/sadbu.html>. The solicitation will close on April 15, 1998. ♦

BMDO's S&T Directorate has Selected Nine AASERT Awards

The Ballistic Missile Defense Organization's (BMDO) Science and Technology Directorate (S&T) has selected nine professors to receive awards under the Department of Defense's (DoD) Augmentation Awards for Science and Engineering Research Training (AASERT). The BMDO, along with the Army Research Office, the Office of Naval Research and the Air Force Office of Scientific Research, conducted the competition among the professors performing DoD research. The professors use the money to award graduate research stipends to U.S. citizens. The stipends are intended to be used to pay tuition, living expenses, and research costs connected with a graduate student's thesis research.

In fiscal year 1998, DoD received 723 proposals in response to the AASERT competition. As a result, the DoD plans to make 128 awards to 64 academic institutions. ♦

BMDO's Science and Technology Directorate to Make 27 DURIP Awards to Universities

The Ballistic Missile Defense Organization's Science and Technology Directorate has selected 27 university researchers for negotiations to receive funds for the purchase of research equipment under the Defense University Research Instrumentation Program (DURIP). The DURIP is designed to improve the capabilities of United States universities to conduct research and to educate scientists and engineers in areas important to the national defense by providing funds for the acquisition of research equipment in specific research areas.

Proposals were requested from university researchers who work in areas of importance to the Department of Defense. More than 700 proposals were received and reviewed by the BMDO, the Army Research Office, the Office of Naval Research, and the Air Force Office of Scientific Research. Ninety-seven institutions were selected to receive 233 awards, totaling \$42.2 million, for all the Department of Defense. ♦

BMDO's Science and Technology Directorate Sponsors 7 DEPSCoR Awards

The Defense Experimental Program to Stimulate Competitive Research (DEPSCoR) selections for Fiscal Year 1998 have been announced by the Department of Defense. The DEPSCoR program is designed to expand research opportunities in states that have traditionally received the least funding in federal support for university research. Proposals were solicited by the Air Force Office of Scientific Research, the Army Research Office, the Office of Naval Research, and the Ballistic Missile Defense Organization (BMDO) through a Broad Agency Announcement (BAA) for research in science and engineering fields important to national defense. In response to the BAA, proposals covering 260 projects were submitted. As a result, the Department of Defense will award approximately \$18 million for 72 projects from 34 academic institutions. The average award amount will be \$250,000. The BMDO is sponsoring seven of the 72 projects selected for award. ♦

Cost Management Systems, Inc.

(Cont'd from Page 1)

Windows NT, Novell, and LAN Manager, as well as supporting Windows, DOS, Macintosh, and UNIX workstations. Their internet and other application development platforms include: Visual Basic, Oracle, SQL Server, Access, C, C++, Delphi, Visual FoxPro, Outlook, Lotus/Phone Notes, and Informix. CASE tool expertise includes Meta Design IDEF and Erwin. CMS is a beta test site for Microsoft, Borland, Lotus, and other software manufacturers. Additionally, CMS is both a Microsoft Solution Provider Partner and a Lotus Premium Partner, providing their clients with mixed environments uncommon technical balance.

CMS was formed in 1986 to develop automated systems for the oversight of the acquisition of DoD major weapons programs. Today, these systems are used to report and analyze cost, schedule and technical performance at each level of the acquisition process including the

manufacturers, program offices, and agency headquarters, as well as the Secretary of Defense and Congress. Today, the Cohen-Clinger Act and OMB regulatory guidance require the use of *earned value management*, the discipline evolved from weapons program oversight, in all major information

CMS has been recognized for three consecutive years by both the Washington Technology Fast 50 and Inc. 500

technology and other asset acquisition programs in the federal government. CMS recently was selected to design and support the earned value management system to be used in the \$1B Joint Vaccine Acquisition Program to develop vaccines for germ warfare agents.

CMS was awarded the BMDO Automated Information Systems (AIS) contract in October 1996. CMS provides operation and maintenance for the BMDO AIS facility, two computer information centers (CICs), as well as

complete local area network (LAN) and wide area network (WAN). Their tasks include AIS facilities operations, CIC operations, acquisition and inventory support, access control system maintenance and technology modernization. In this capacity, CMS staff reports they have enjoyed the opportunity to work with the Contracting Officer's Representative (COR), Terri Castorina, and look forward to developing that same close and successful relationship with the program's new COR, Judith Benatar.

CMS has been recognized for three consecutive years by both the Washington Technology Fast 50 and Inc. 500, an achievement that acknowledges them as one of the fastest-growing high-technology firms in the region and the nation. CMS's annual sales in 1997 were \$15 million and in 1998 revenues are expected to reach \$20M. CMS holds a GSA schedule for services as well as other prime ID/IQ contracts used by a wide variety of clients.

For further information about CMS, visit our website at <http://www.costman.com/> ♦

Legislation/Regulations

The **Small Business Reauthorization Bill**, as amended and passed by the 105th Congress on December 2, 1997, contains many new provisions including authorizing an increase in the small business contracting goal, offering some protections against contract bundling, and mandating implementation of the HUBZones program.

The Bill provides for a three percent increase in small business contracting goals, (increased from 20 to 23 percent). This percentage increase could amount to an additional \$4 billion for small businesses.

The Bill also includes language that requires agencies to justify bundling contracts and allows the Small Business Administration (SBA) to challenge bundling decisions. A proposed Anti-Bundling Act rule will be published in the *Federal Register* by early April 1998. The Bill requires that a final rule be implemented by October 2, 1998.

Additionally, the Historically Underutilized Business Program (HUBZone) was added to the Small Business Reauthorization Bill. The HUBZone Act provides government contracting preferences and set-asides to any small business located in and hiring from economically-distressed urban and rural areas across the nation. The SBA has until May 1998 to issue proposed regulations regarding procedures for

implementing the program. Following a public comment period, a final rule is not expected to be published until early 1999.

8(a) Rewrite

The comments received in response to the 8(a) program rewrite are currently under review by SBA's legal office. It is anticipated that a final rule will be published in the *Federal Register* in March 1998.

Central Contractor Registration

The Defense Federal Acquisition Regulations Supplement Council is in the process of reviewing the comments received in response to a *Federal Register* notice requesting comments concerning Central Contractor Registration. The final rule will be published in mid-March 1998.

Reform to Affirmation Action in Federal Procurement

On May 9, 1997, a notice was published in the *Federal Register* requesting comments on proposed reforms to Federal procurement reform regulations. Following a 90-day comment period which ended on August 8, 1997, the Federal Acquisition Regulation (FAR) Council sent a final FAR rule to the FAR Secretariat. A Federal Acquisition Circular is expected to be released in March 1998. ♦

Research Opportunities with Ballistic Missile Defense Organization (BMDO) Science and Technology Directorate

The following programs originate from the University Research Initiative (URI) :

Department of Defense (DoD) Multidisciplinary Research Program of the University Research Initiative (MURI). The MURI is one element of the University Research Initiative (URI). The URI is a DoD initiative to enhance universities' capabilities to perform research and related education in science and engineering areas critical to national defense. The MURI supports research teams whose efforts intersect more than one traditional science and engineering discipline. Proposals can be submitted only by U.S. institutions of higher education, other than federal government, with degree-granting programs in science and/or engineering, or by consortia led by such institutions. Even though BMDO usually has topic areas under this program, of the thirteen research topics established for FY98, none are for BMDO. Additional information about this program can be obtained by contacting Mr. Louis Lome or Dr. Juergen Pohlmann at the below listed addresses.

Department of Defense (DoD) Augmentation Awards for Science and Engineering Research Training (AASERT). The AASERT program is designed to increase the number of high-quality scientists and engineers educated as a part of Defense-sponsored research. Under this program, the DoD requests proposals from college and university principal investigators who already have a Defense-funded research grant. Each AASERT award augments a principal investigator's parent contract or grant by supporting one or two additional graduate students that the parent awards would not otherwise support. This program is designed to encourage university researchers to involve more undergraduate and precollege students in their work. For additional information about this program, you may contact Dr. Juergen Pohlmann at the below address.

Defense University Research Instrumentation Program (DURIP). DURIP is designed to improve the capabilities of U.S. universities to conduct research and to educate scientists and engineers in areas important to national defense by providing funds for the acquisition of research equipment in specific research areas. DURIP funds are to be used for the acquisition of major equipment to augment current or develop new research capabilities in support of DoD-relevant research. For additional information about this program, you may contact Major Steve Suddarth at the below address.

Department of Defense University Research Initiative Support Program (URISP). URISP is a multi-agency DoD program that is designed to help build the research infrastructure in the fields of science, engineering, and mathematics that are important to DoD, at eligible academic institutions through the use of competitive, multi-year grants. To be eligible, an institution must have an accredited degree granting program in science, mathematics or engineering, meet the definition of the term "Institution of Higher Education" in Title 20, United States Code, not be a federal government organization, and have received less than a sum of \$2 million in grant and contract awards from DoD over the previous two fiscal years. Issuance of solicitations are subject to Congressional appropriations and authorizations. No new awards are anticipated for FY 97 and FY 98. For additional information about this program, contract Dr. Juergen Pohlmann at the below address.

BMDO Awards *(Cont'd from Page 2)*

per well. Tetra's technology, the Focused Shock Drill, is based on pulse power technologies.

3-D Technology Laboratories, Inc., Mountain View, CA - This woman-owned company commercialized an innovative three dimensional display, a project that was envisioned by the firm's owner while working toward her doctorate. The technology uses a set of infrared diode lasers to draw fluorescent lines inside a one-inch cube made of rare-earth doped glass, producing an animated, multicolored line drawing that can be viewed and examined from any angle.

Intelligent Automation, Inc., Rockville, MD - This firm is developing the Fuzzy Cerebellar Model Arithmetic Computer (CMAC), a hybrid technology that learns ten times faster than conventional neural networks. The Fuzzy CMAC could simplify the design of real-time control systems and improve the speed and precision of pattern recognition systems. ♦

New Contracts *(Cont'd from Page 1)*

\$161,644.14 to supply maintenance on Merlin Hardware and Software. The contract was awarded using the General Services Administration's schedule.

On January 29, 1998, the **Garnter Group** was awarded a delivery order in the amount of \$235,400 to perform research and advisory services to BMDO's Program Operations Deputate. This one year contract was awarded using the General Services Administration's schedule. ♦

Continued on Page 6

Research Opportunities

(Cont'd from Page 5)

Department of Defense Experimental Program to Stimulate Competitive Research (DEPSCoR). This program was initiated in response to Congressional desire to broaden the geographical distribution of federal funding of academic research and development. The objective of DEPSCoR is to improve the capabilities of U.S. universities in specified states and Puerto Rico to conduct research and to educate scientists and engineers in areas important to national defense. Dependent on Congressional authorizations and appropriations for each fiscal year, university research grants are made via Experimental Program to Stimulate Competitive Research (EPSCoR) State Committees. For additional information about this program, you may contact Dr. Juergen Pohlmann at the below address.

Following are additional opportunities that are not part of the University Research Initiative:

Ballistic Missile Defense Organization Pilot Program for Science and Technology Research at Historically Black Colleges and Universities and Minority Institutions (HBCU/MI). The objective of this program is to promote the participation of HBCU/MIs in the mainstream research funding program of BMDO. The goal of this effort is to attract research at HBCU/MIs toward technical endeavors which will improve their competitiveness in winning additional support from the main BMDO Science and Technology research funding program. Additional information about this program can be obtained from the HBCU/MI Program Manager, LTC Arthur J. Gottlieb, in the Office of Small and Disadvantaged Business Utilization.

Scientific and Technology Research Program (FY 1998) for BMDO Science and Technology Directorate.

Each fiscal year, BMDO's Science and Technology Directorate issues a Broad Agency Announcement for research opportunities in certain specified topics. This competitive program consists of forefront research and development approaches through scientific and technological investigation in the specified topical areas. Academic institutions are especially encouraged to participate. For additional information about this program, please contact Ms. Carol Williams at the address at the end of this article on page 7.

Small Business Innovative Research (SBIR) Program. The Federal SBIR Program is mandated by Public Laws 97-219, 99-443, and 102-564. The objectives of the Department of Defense SBIR Program include stimulating technological innovation, strengthening the role of small business in meeting DoD research and development needs, fostering and encouraging participation by minority and disadvantaged persons in technological innovation, and increasing the commercial application of DoD-supported research or research and development results. The DoD agencies participating in this program invite small business firms with strong research and development capabilities in science or engineering in any of the specified topic areas to submit proposals. Under this program, the Phase I effort is to determine the scientific, technical, and commercial merit and feasibility of ideas submitted under the SBIR Program. Phase II awards are made to firms on the basis of results of their Phase I effort and the scientific, technical, and commercial merit of the Phase II proposals. Phase II is the principal effort and is expected to produce a

well-defined deliverable product or process. Under Phase III, the small business is expected to use non-federal capital to pursue private sector applications of the research or development; however, under Phase III, federal agencies may award non-SBIR funded follow-on contracts for products or processes which meet the mission needs of those agencies. Under this program, universities have opportunities as subcontractors to the small business firms in accordance with the eligibility and limitation conditions of the SBIR program. Additional information about the SBIR Program can be obtained from Mr. Jeff Bond at the below listed address. The administrative help number is (800) 937-3150. The Internet address is <http://www.acq.osd.mil/bmdo/bmdolink/html/sadbu.html>.

Small Business Technology Transfer (STTR) Program. The Federal STTR Program is mandated by Public Law 102-564. The STTR Program is a pilot program under which awards are made to small business small business concerns for cooperative research and development, conducted jointly by a small business and research institution through a uniform process having three phases. The STTR Program is designed to provide a strong incentive for small companies and researchers at research institutions, i.e., non-profit research institutions, contractor-operated federally funded research and development centers (FFRDCs), and universities to work together as a team to move ideas from the research institution to the marketplace, to foster high-tech economic development, and to address the technological needs of our armed forces. Partnerships between small business and Historically Black Colleges or Universities and Minority Institutions (HBCU/MIs) are encouraged, although no special preference will be given to

Continued on Page 7



Research Opportunities

(Cont'd from Page 6)

STTR proposals from such offerers. The three phases of the STTR are similar to the phases of the SBIR Program described above. For additional information about the STTR program, please contact Mr. Jeff Bond at the below address. Information is available on the Internet at <http://www.acq.osd.mil/bmdo/bmdolink/html/sadbu.html>. For administrative help, call 800-937-3150.

Procurement Opportunities at BMDO are listed on the **Ballistic Missile Defense Organization Acquisition Reporting Bulletin Board (BARBB)** which is available on the Internet at:

<http://www.acq.osd.mil/bmdo/barbb/barbb.htm>

The topics of research areas of interest to BMDO are outlined in the recently published brochure entitled *INNOVATIVE SCIENCE AND TECHNOLOGY*. It can be found at the following web site:

<http://www.acq.osd.mil/bmdo/bmdolink/html/intro.htm>

The address for BMDO's Science and Technology Directorate is:

Department of Defense
Ballistic Missile Defense Organization
Science and Technology Directorate (TOI)
1725 Jefferson Davis Highway, Suite 809
Arlington, VA 22202 ♦

New BMDO SADBUs Homepage

The Office of Small and Disadvantaged Business Utilization (SADBU) at BMDO announces a new enhanced SADBU homepage on the Internet.

The homepage contains links to many very informative Internet sites useful to the small business community and those interested in doing business with small, small disadvantaged, and women-owned small businesses, and historically black colleges and universities and minority institutions.

You are invited to visit the homepage and provide any suggestions or comments to BMDO's SADBU Office. The SADBU web site can be accessed by going to BMDO's homepage and clicking the Small Business icon or opening the site at <http://www.acq.osd.mil/bmdo/bmdolink/html/sadbu.html>.

For further information about this web site, contact Janet Farrow. ♦

Internet News Some Useful Internet Addresses

Website Highlight

The Small Business Administration, Women's Business Centers around the country and corporate sponsors have jointly developed a website designed to provide a comprehensive link of resources for women business owners. The website can be assessed at: <http://www.onlinewbc.org>

Other Useful Websites:

- Women's Connection Online - <http://www.womenconnect.com>
- National Women's Business Council, a federal government advisory panel. <http://www.womenconnect.com/nwbc>
- Women in Technology International - <http://www.witi.org>
- Contract Bundling Hotline - <http://www.sba.gov/gc>
- The BMDO Small and Disadvantaged Business Utilization Homepage address is: <http://www.acq.osd.mil/bmdo/bmdolink/html/sadbu.html>
- The Ballistic Missile Defense Organization Acquisition Reporting Bulletin Board address: <http://www.acq.osd.mil/bmdo/barbb/barbb.htm>
- The George Mason University Procurement Technical Assistance Center is: <http://www.gmu.edu/gmu/PTAP>
- The Department of Commerce Minority Business Development Agency is: <http://www.mbda.gov/>

CALENDAR OF EVENTS

MARCH EVENTS

National Contract Management Association (NCMA)

March 29 - April 1, 1998

World Congress '98

Bringing Technology Down to Earth

Huntsville, AL

For information contact:

NCMA Office

800/344-8096 x 413

Fairfax Electronic Commerce Resource Center Training on:

Understanding Integrated Electronic Commerce
in an Internet Environment

March 30, 1998

For more information Contact:

John Liuzzi

Phone: (703) 691-1507, or fax (703) 691-8948

E-mail: jliuzzi@fecrc.com

Norfolk/Hampton Regional Small Business

Procurement Fair

March 31, 1998

POC: Christie Kozak

(800) 333-6722

Naval Surface Warfare Center Dahlgren Division

April 23, 1998

Small Business Fair

Dahlgren, VA

POC: Christie Kozak

(800) 333-6722

National Association for Equal Opportunity in Higher Education (NAFEO)

April 15-19, 1998

23rd National Training Conference

Washington, DC

POC: Michele Lewis

(301) 650-2440

BMDO Forum '98

April 16-17, 1998

Crystal City, VA

POC: Peter Carellas

(703) 247-2593

Quantico Marine Corps Combat Development Command Table Top Technical Fair

May 12, 1998

Quantico, VA

POC Marla Slahetka

(800) 333-6722

The Small Business Administration has teamed with Microsoft Corporation and the U.S. Chamber of Commerce to present Computer and Internet Technology Seminars at 30 sites around the country. Call your local SBA Office for more information on seminars in your area.

Database Update

Small businesses that have submitted database forms to the BMDO Small and Disadvantaged Business Utilization (SADBU) Office are reminded to continue providing this office with updated information regarding organization changes. The SADBU database is used as a source for matching appropriate small businesses with BMDO technical requirements and as a mailing list for our quarterly newsletter, *The SADBU Update*. The database is updated annually, however companies may request a database update form when organizational changes occur so that the database will reflect current information about your firm.

If the name of your organization is not currently in our database, please contact the SADBU office to request a company profile form. Also available for those firms interested

in doing business with BMDO is a small business packet which contains useful information about contracting opportunities. If you would like to receive a small business form, you may e-mail Janet Farrow at janet.farrow@bmdo.osd.mil with your request. ♦

SADBU UPDATE is produced by McNeil Technologies, Inc. for the Small and Disadvantaged Business Utilization Office of the Ballistic Missile Defense Organization.

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