

MISSILE DEFENSE AGENCY

OFFICE OF SMALL BUSINESS PROGRAMS



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MISSILE DEFENSE AGENCY

OFFICE OF SMALL BUSINESS PROGRAMS (OSBP)

MISSION

Facilitate access to ingenuity residing within the small business industrial base the Missile Defense Agency (MDA) relies on for missile defense.

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Next Issue:

January 2020

VISION

We strive to remain an integral player and valued advisor to the workforce developing and implementing acquisition strategies supporting the Director's lines of efforts, while effectively advocating for use of small businesses in our procurements.

The **MISSION** of the

MISSILE DEFENSE AGENCY

The mission of the Missile Defense Agency is to develop and deploy a layered Missile Defense System to defend the United States, its deployed forces, allies, and friends from hypersonic and ballistic missile attacks of all ranges and in all phases of flight.



Message from the **ACTING DIRECTOR** *Jerrol Sullivan*



In our never ending quest to strengthen the small business industrial base MDA relies on for missile defense, we have refined our MDA OSBP mission and vision statement to better align with initiatives to shore up the industrial base. Our refined mission and vision statements also directly align with MDA's refined mission and the Director's lines of effort:

1. Build Warfighter confidence through focus on readiness and sustainment
2. Increase missile defense engagement capability and capacity to outpace emerging threats
3. Increase speed of delivery of new capability to address evolving threats

Supporting these lines of efforts will be pivotal in all we do as small business professionals striving to add value to the mission and all Agency acquisitions. If you are reading this article, you are probably an internal or external customer. Customer focus is a top priority for us so we want to hear from you to ensure we are meeting your needs.

The Office of Small Business Programs ***WELCOMES***

Ms. Hannah Aplin, Analyst

Hannah joins our SB Office as a support contractor from our TEAMS Acquisition contract with BCF Solutions. Hannah will be working with Cheryl Michael in supporting the Outreach Program, Website Management, and multiple oversight and management tasks associated with BCF's contract. Prior to coming to our office, Hannah worked as a General Manager for a local business. She has a Bachelor's degree in Business Management with a minor in Computer Science from the University of Alabama. As a recent college graduate, Hannah will bring a fresh perspective to our office, and we are eager to utilize her skills in supporting our industrial base.



Ms. Demika Sumbry, Administrative Assistant

Ms. Demika Sumbry joins our office from the U.S. Israeli Program Co-operative Office (IP) where she has been since February 2019. Prior to coming to MDA, Demika worked as a Project Manager for the Intercontinental Hotels Group (IHG) Corporate Office in Atlanta, GA. Demika served in the U.S. Navy for 6 years where she served as a Senior Executive Assistant. She joins the team with over 20 years of administrative, project management, and logistics experience. Demika is currently pursuing a degree in Acquisition and Contract Management at Athens State University.



OFFICE OF SMALL BUSINESS PROGRAMS

Outreach Program

PURPOSE

Engage the small business community to add value to MDA acquisitions by developing and maintaining a superior knowledge of the market; offer marketplace knowledge that can provide insight into solutions to mission requirements early in the market research process and throughout the acquisition cycle.

KEYS TO ACHIEVING OUTREACH OBJECTIVES

- Let us know your capabilities by visiting our office or website at www.mda.mil and adding your profile to our directory.
- Attend our conferences for matchmaking with primes and meeting with government representatives from MDA.
- Provide quality responses to our "sources sought" notices when we issue them.

We often make important acquisitions strategy decisions based on responses to sources sought.

HOW WE HELP YOU

- Our office is your advocacy office.
- We will help you understand the Agency and where your product or services might best fit.
- We can also provide contact information for the appropriate agency or major prime contractor personnel to further market your products or services.
- We ensure that all acquisitions are reviewed for participation by small businesses.
- The key to making sure an acquisition is set-aside for small business is our ability to demonstrate there are sufficient businesses capable of performing the job we need, in a quality manner, and at a reasonable price to meet our agency's mission.

Missile Defense Agency Office of Small Business Programs

*NDIA-TVC Annual Missile Defense Agency
Small Business Programs Conference*

May 12 -14, 2020

*Von Braun Center North Hall,
Huntsville, AL*

SAVE THE DATE!

More information to come as made available



CONTRACTING OPPORTUNITIES



CHECKLIST

For Doing Business with MDA

Support for Development, Production, Fielding and Sustainment of the BMDS

- Many subcontracting opportunities with our large system integrators.
- For those interested in participating in this market, become familiar with the MDA Small Business Advocacy Council (SBAC). To learn more visit www.mda.mil and click on MDASBAC.

Advisory and Assistant Services (A&AS)

- TEAMS/TEAMS-Next Program
- All A&AS services will be acquired through the TEAMS program.
- Stay engaged in the TEAMS-Next Program by registering for FedBiz Opps announcements.

Infrastructure Support Services

- MDA Facilities and Information Technology (IT) support

SBIR/STTR

- MDA always participates in at least one solicitation issued by DoD Small Business Innovative Research or (SBIR) and Small Business Technology Transfer (STTR) Programs.

“The MDA team is focused on designing, developing, delivering, and sustaining an advanced, fully integrated and layered missile defense system.”

Jon A. Hill
Vice Admiral, USN, Director, MDA

To achieve this focus the Agency relies on our large and small business contractors as they develop, test, integrate, and field the BMDS for MDA. This contractual relationship provides contracting opportunities in four major markets: BMDS development, A&AS, Infrastructure Support Services and the Advanced Research Program.

1. Meet with your local Procurement Technical Assistance Center (PTAC).
2. Identify your product or service by North American Industry Classification System (NAICS) Codes.
3. Confirm your small business size standards.
4. Determine if your business is eligible to participate in any Socio-Economic Program(s).
5. Obtain a Data Universal Numbering System (DUNS) number.
6. Register in the System for Award Management (SAM).
7. Become familiar with Government contracting procedures.
8. Become familiar with MDA and how your company can help the Agency accomplish its mission.
9. Create a profile in the MDA Small Business Directory and Marketplaces at: <https://esbie.mda.mil/>.
10. Search for MDA procurement opportunities via our Acquisition Center at www.mda.mil.
11. Consider the GSA schedule program and other best-in-class contracts.
12. Explore subcontracting and joint venture/teaming opportunities.
13. Make an appointment to speak with the Director of MDA Office of Small Business Programs - your first and most important step for doing business with MDA.

Make an appointment:

Contact Information

MDA Office of Small Business Programs

Phone: 256-450-2872

Email: outreach@mda.mil

Websites

www.mda.mil

<https://esbie.mda.mil/>



MISSILE DEFENSE AGENCY

Mentor-Protégé Program

About the PROGRAM

Mentor's Eligibility

To be eligible to participate as a mentor, an entity must —

- Be eligible for the award of Federal contracts;
- Demonstrate that it—(i) is qualified to provide assistance that will contribute to the purpose of the Program; (ii) Is of good financial health and character; and (iii) Is not on a Federal list of debarred or suspended contractors;

BACKGROUND

The Mentor-Protégé Program was established in 1990 under section 831 of Public Law 101-510. This program was created in an effort to respond to concerns, raised by Department of Defense (DoD) prime contractors, that many Small Disadvantaged Businesses did not possess the technical capabilities to perform DoD subcontract requirements. The Mentor-Protégé Program is designed to provide incentives to major DoD contractors by:

- Furnishing technical and business assistance to small disadvantaged businesses, women-owned small businesses, service-disabled veteran-owned and controlled businesses, and qualified HUBZone small businesses
- Enhancing their capabilities to satisfy DoD and other contract and subcontract requirements
- Fostering the establishment of long-term business relationships that benefit the DoD
- Increasing protégé firms technical and business infrastructure capabilities to contract with the DoD or other Federal agencies
- Demonstrating benefits to the Warfighter through technology transfer

Current Status of the Program

- Direct reimbursement of costs and credit towards subcontracting goals may be incurred through September 30, 2021

- Be capable of imparting value to a protégé firm because of experience gained as a DoD contractor or through knowledge of general business operations and Government contracting, as demonstrated by evidence of that such entity.

Protégé's Eligibility

A qualifying Protégé must be:

- One of the following:
 - A "nontraditional defense contractor"
 - A qualified HUBZone small business concern
 - A Woman-Owned Small Business (WOSB)
 - A Service-Disabled Veteran-Owned Small Business (SDVOSB)
 - Socio-economically disadvantaged small business
 - A qualified organization employing the severely disabled
 - An entity currently providing goods or services in the private sector critical to enhancing the capabilities of the defense supplier base and key to fulfilling key DoD needs
 - A business owned and controlled by an Indian tribe or Native Hawaiian organization
- Eligible for award of Federal contracts
- Less than half the Small Business Administration (SBA) size standard for its primary North American Industry Classification System (NAICS) code.

Steps for Participation

1. Identify a Mentor/Protégé counterpart. (Mentor and Protégé are solely responsible for finding their counterpart.)
2. Identify Agreement type
3. Contact MilDep/ODA (reimbursable) or DCMA (credit & (credit-hybrid) for additional requirements
4. Conduct needs assessment (recommended)
5. Develop agreement
6. Submit agreement for approval (31 Oct & 30 Apr)
7. Agreement start
8. Comply with reporting and review requirements

Criteria for Agreement

- May not exceed 3 years
- Must have milestones
- Must have metrics
- Should show value to Mentor, Protégé, and DoD
- Estimated dollar amounts of subcontracts
- Detailed cost breakdown:
 - The total amount of reimbursed to a Mentor costs of assistance furnished to a Protégé in a fiscal year may not exceed \$1M
 - The average cost of a 3-year, direct reimbursed agreement is \$500,000-750,000 (for each of three years)

Mentor's Benefits

- Develop long-term business relationships with SDB concerns
- Develop SDB subcontracting base
- Direct cost reimbursement and/or SDB credit
- Teaming opportunities with the Protégé to win new contracts and/or subcontracts
- Participation in the MP Program as a marketing tool
- Networking opportunities

Protégé's Benefits

- Relevant technical assistance
- Participation in the MP Program as a marketing tool
- Networking opportunities
- Teaming opportunities with the Mentor to win new contracts and/or subcontracts

DoD/MDA Benefits

- Stimulate and transition innovative technologies into established Defense Acquisition programs
- Resolve operational challenges and other critical national security requirements
- Train and develop business acumen and capabilities of Protégés
- Provides new development and technical assistance to Protégés for potential business opportunities with DoD agencies

Types of AGREEMENTS

Reimbursement Agreements

- Identify specific C contract vehicle/contracting officer endorsement
- Highly encouraged to use HBCU/MI/SBDC/PTAC
- Direct cost reimbursement of allowable costs outlined in Appendix I, including:
 - Direct labor costs (for assistance by Mentor firm employees)
 - Assistance provided by HBCU/MI/SBDC/PTAC
 - Other costs - detailed cost breakdown
- Military Services/Other Defense Agencies may have additional requirements
- Requires Military Services/Other Defense Agencies' Approval

Credit Agreements

- Requires Defense Contract Management Agency approval
- More focused on business infrastructure
- Costs incurred under Credit Agreement - May be applied (in the following multiples) towards the SDB subcontracting goal under any Federal Agency Subcontracting plan (FAR 19.703):
 - 4x for assistance provided by HBCU/MI/SB
 - 3x for labor assistance by Mentor firm employees
 - 2x other costs (for example, travel or training)

Hybrid Agreements

- Utilizes some credit and some reimbursement instead of exclusively one or the other - Hybrid Agreements start out as a Credit Agreement for the first year and then can be modified to include Reimbursable Agreement provisions for remainder of the agreement
- Process:
 - Development procedures similar to a reimbursement
 - Agreement transformed to a form contract document signed by both parties
 - Proposal can be submitted to DCMA MP Program Manager (PM) and serving DoD Component PM for consideration
 - The base year (credit) amount must be commensurate with the reimbursable amounts for Option Years 1 & 2

CONTACT US

Missile Defense Agency
Office of Small Business Programs
Mentor-Protégé Program
Building 5222, Martin Road
Redstone Arsenal, AL 35898

Call (256) 450-2872 For More Information
<http://business.defense.gov/Programs/mentor-protege-program/>



TEAMS

TECHNICAL, ENGINEERING, ADVISORY & MANAGEMENT SUPPORT

TEAMS-NEXT FOLLOW-ON FY 2020

Missile Defense Agency (MDA) Mission

The mission of the Missile Defense Agency is to develop and deploy a layered Missile Defense System to defend the United States, its deployed forces, allies, and friends from hypersonic and ballistic missile attacks of all ranges and in all phases of flight.

MDA has a recurring need and requirement for Advisory and Assistance Services (A&AS) support that includes:

- Engineering and Technical Support
- Studies, Analyses, and Evaluations
- Management and Professional Services

Consolidated Support Program Office

Designated as the single organization charged with planning and executing the centralized acquisition of engineering and support services with Agency funds. The mission includes implementing national engineering and support services for the Ballistic Missile Defense System mission across the enterprise, uniformly applying missile defense technology knowledge and lessons learned across MDA to benefit all programs, and reduce agency overhead cost enterprise-wide.

Brief History of TEAMS

Technical, Engineering, Advisory & Management Support (TEAMS) was the follow on contracts replacing Missile Defense Agency Engineering and Support Services (MiDAESS.). TEAMS consist of 31 performance-based contracts in 14 Functional Capability Areas (FCAs) and moves away from an ID/IQ construct to completion type contracts. TEAMS included labor consolidations and reduced duplication of effort. There are 21 small business set-aside competitions accounting for 67% of the Agency's support services requirement.

TEAMS-Next

Technical, Engineering, Advisory & Management Support (TEAMS-Next) is the follow-on contracts for TEAMS. Teams-Next consists of 18 completion type contracts. TEAMS-Next includes labor consolidations and reduced duplication of effort. There are 13 small business set-aside competitions and 5 full & open competitions.

TEAMS-Next FCAs and Contracts

- Engineering Portfolio – 5 contracts
- Test & Warfighter Portfolio - 2 contracts
- IT/Cyber Portfolio – 2 contracts
- Administrative Portfolio – 2 contracts
- Professional Services Portfolio – 7 contracts

TEAMS-Next NAICS

The North America Industrial Classification System Codes (NAICS) associated with TEAMS include the following:

- 541715
- 541330
- 541519
- 541611
- 541690

TEAMS-Next

TEAMS-Next will be the follow-on contract to TEAMS with the first contract award anticipated in the 3rd Quarter of 2020 continuing until completion of all contract awards.

TEAMS-Next Key Milestones

The Acquisition Strategy for TEAMS-Next is somewhat dependent upon the performance of the 31 TEAMS contracts and lessons learned.

The Consolidated Support (CS) Program Office is responsible for execution of TEAMS-Next.

For More Information:

For updated information please see MDA TEAMS Next Request for Information, solicitation Number: CS-2019-0002 on www.FBO.gov

For questions or comments about the existing TEAMS contracts or the TEAMS-Next follow-on strategy, please contact us at:

TEAMS-Next@mda.mil



TEAMS-Next

SMALL BUSINESS SET-ASIDE

Engineering Portfolio

Specialized Engineering Analyses ~145 FTE

- Threat
- Lethality
- Flight & Ground Test Analysis/Integration
- Risk/Knowledge Points
- International Program Engineering
- Cyber Engineering

NAICS	SIZE
541715	1,250

IT/Cyber Portfolio

Cyber Compliance & Risk Management ~70 FTE

- Cyber Controls Validation Testing
- Software IV&V
- Cyber Range OT&E
- Cyber Risk Assessment
- Cyber Training

NAICS	SIZE
541519	\$30M

IT & Cybersecurity Management ~145 FTE

- IT Architecture
- IT Planning
- IT Networks/Systems Services
- Information Management
- Enterprise Operations
- Integrated Communications
- Information Assurance Workforce Mgt
- Cyber Planning/Integration
- Network Defense

NAICS	SIZE
541519	\$30M

Test & Warfighter Portfolio

Warfighter ~95 FTE

- Warfighter Integration
- Watch Officer Support

NAICS	SIZE
541330	\$41.5M

Test Support ~295 FTE

- Flight Test
- Ground Test
- Wargames & Exercises
- Test Provisioning
- Test Infrastructure Support

NAICS	SIZE
541715	1,250

MDA encourages teaming arrangements to meet these consolidated requirements set-aside for competition among small businesses. **Set-asides require prime contractors to comply with DOD Class Deviation 2019-O0003 to Federal Acquisition Regulation (FAR) Clause 52.219-14, Limitations on Subcontracting for small businesses.** DOD contracting officers are required to use the Class Deviation instead of the existing clause at FAR 52.219-14 when issuing solicitations and awarding contracts or task or delivery orders under Far Part 19 to small business concerns.

“Similarly situated entity,” as used in this clause, means a first-tier subcontractor, including an independent contractor, that has the same small business program status as that which qualified the prime contractor for the award; and is considered small for the NAICS code the prime contractor assigned to the subcontract the subcontractor will perform.

Calculation of the amount that can be subcontracted:

In the case of contracts for services (except construction), a small business shall not pay more than 50 percent of the amount paid to it by the government to firms that are not similarly situated.

Professional Services Portfolio

Program Planning & Acquisition ~345 FTE

- Acquisition Planning/Policy/Analysis
- Baseline Support
- Program Support
- Scheduling
- Strategic Planning/War Room/Executive Advisory Support
- MDA Boards
- International Affairs/Policy/Strategy

NAICS	SIZE
541330	\$41.5M

Facilities, Logistics, Environmental ~195 FTE

- Facilities Planning/Policy/Operations
- BMDS Logistics/Analysis
- Environmental Management

NAICS	SIZE
541330	\$38.5M

Please Note: This chart provides an update to Industry Day #2, slides 15 and 22 based on current MDA plans. This version updates set-asides and NAICS codes to facilitate industry teaming activities. ****This summary is provided for planning purposes only and all content, including NAICS codes, are subject to change prior to issuance of Final RFPs****

Professional Services Portfolio (cont'd)

Quality & Mission Assurance ~145 FTE

- QA Policy/Planning/Execution
- QA Risk Management
- QA Test Support
- Corrective Action Support

NAICS	SIZE
541715	1,250

Safety ~70 FTE

- Safety Support (at all levels)
- Safety Policy/Planning

NAICS	SIZE
541715	1,250

Agency Operations ~320 FTE

- Financial Management
- Cost Estimating
- EVM
- Accounting
- Financial Systems Support
- Human Resources Operations
- Training/Curriculum Dev

NAICS	SIZE
541330	\$41.5M

Contracting, Compliance, Cost/ Price, and Operations (C3PO) ~50 FTE

- Contracts Admin/Policy/Pricing
- Source Selection Advisory
- Contracting Operations
- Acquisition Operations
- Small Business Office Support

NAICS	SIZE
541611	\$16.5M

Administrative Portfolio

Administration ~270 FTE

- Administrative Support
- Executive Support
- Staff Action Support
- Protocol

NAICS	SIZE
541611	\$16.5M

Public Affairs 8(a) Direct Award <10 FTE

- Open Source Media Compilation/Analysis
- Communication Products
- Security and Policy Review

NAICS	SIZE
541611	\$16.5M

LEGEND

SB Set-Aside

F&O

Please Note: This chart provides an update to Industry Day #2, slides 15 and 22 based on current MDA plans. This version updates set-asides and NAICS codes to facilitate industry teaming activities. ****This summary is provided for planning purposes only and all content, including NAICS codes, are subject to change prior to issuance of Final RFPs****

FULL AND OPEN COMPETITION

MDA encourages teaming arrangements to meet these consolidated requirements. Prime contractors are required to provide maximum practicable opportunities for small business concerns to participate in efficient performance of these contracts, as specified in Federal Acquisition Regulation (FAR) Clause 52.219-8

Engineering Portfolio

BMDS Engineering ~1,020 FTE

- Systems Engineering/Analysis (all levels)
- Modeling and Simulation (all levels)
- Element/Component Design, Dev, Integration
- Architecture
- Requirements Generation
- C3BM
- Directed Energy
- Risk Management

NAICS	SIZE
541715	1,250

Advisory, Agency, Analytical Support (A3) ~70 FTE

- On-demand executive-level advisory support

NAICS	SIZE
541330	\$41.5M

Intelligence ~29 FTE

- Intelligence Operations
- Counter-Insider Threat

NAICS	SIZE
541690	\$16.5M

Full & Open-Security Operations ~122 FTE

- Counterintelligence
- Security Program Execution
- Information Security
- Special & Personnel Security
- Declassification

NAICS	SIZE
541690	\$16.5M

Professional Services Portfolio

Facilities Life-cycle Mgt ~95 FTE

- Infrastructure Planning/Policy
- Asset Management
- Facilities Design/Acquisition/Construction Support
- Site Activation/Deployment

NAICS	SIZE
541330	\$41.5M



TEAMS

TECHNICAL, ENGINEERING, ADVISORY & MANAGEMENT SUPPORT

LEGEND	Anticipated	Draft RFP OR Final RFP	In Source Selection	Awarded		
ALL DATES NO EARLIER THAN:						
Solicitation	Contract Number	Solicitation Name	Draft RFP	Final RFP	Proposal Due Date	Awarded
HQ0147-15-R-0007	HQ0147-16-C-0013	SBSA - Quality and Mission Assurance	Awarded To:	a.i. solutions Inc.		12/9/2015
HQ0147-15-R-0008	HQ0147-16-C-0015	SBSA - Safety	Awarded To:	A-P-T Research Inc.		1/5/2016
HQ0147-15-R-0011	HQ0147-16-C-0030	F&O - Warfighter Integration	Awarded To:	Parsons Government Services Inc.		3/31/2016
HQ0147-15-R-0014	HQ0147-16-C-0024	SBSA - Environmental Management	Awarded To:	Mabbett & Associates Inc.		4/22/2016
HQ0147-15-R-0027	HQ0147-16-C-0034	SBSA - Test Exercise, and Wargames	Awarded To:	Millennium Engineering and Integration		4/29/2016
HQ0147-15-R-0032	HQ0147-16-C-0033	SDVOSB - Office Administration	Awarded To:	Yorktown Systems Group, Inc.		5/3/2016
HQ0147-15-R-0012	HQ0147-16-C-0036	F&O - Counterintelligence	Awarded To:	ManTech Advanced Systems International, Inc.		5/10/2016
HQ0147-15-R-0009	HQ0147-16-C-0037	F&O - Security Programs	Awarded To:	Booz Allen Hamilton		5/10/2016
HQ0147-15-R-0016	HQ0147-16-C-0038	F&O - Intelligence Program	Awarded To:	Booz Allen Hamilton		5/19/2016
HQ0147-15-R-0022	HQ0147-16-C-0040	SBSA - Cybersecurity Engineering	Awarded To:	nou Systems, Inc.		5/26/2016
HQ0147-15-R-0021	HQ0147-16-C-0041	SBSA - Logistics	Awarded To:	Venturi Inc.		6/13/2016
HQ0147-15-R-0013	HQ0147-16-C-0047	SBSA - Acquisition	Awarded To:	BCF Solutions, Inc.		6/17/2016
HQ0147-16-R-0003	HQ0147-16-C-0042	F&O - Weapons and Missile Engineering	Awarded To:	Parsons Government Services Inc.		6/30/2016
HQ0147-16-R-0014	HQ0147-16-C-0057	SDVOSB - Strategic Planning	Awarded To:	Strategic Alliance Business Group		7/7/2016
HQ0147-16-R-0004	HQ0147-16-C-0070	F&O - C3BM Engineering	Awarded To:	Parsons Government Services Inc.		8/3/2016
HQ0147-16-R-0011	HQ0147-16-C-0077	SBSA - Test Provisioning	Awarded To:	Torch Technologies		9/22/2016
HQ0147-15-R-0024	HQ0147-17-C-0007	SBSA - International Affairs	Awarded To:	Allied Associates International, Inc.		11/8/2016
HQ0147-16-R-0009	HQ0147-17-C-0028	F&O - BMD Systems Engineering (including M&S)	Awarded To:	Parsons Government Services Inc.		3/23/2017
HQ0147-17-R-0001	HQ0147-17-C-0034	F&O - Facilities Life Cycle Management	Awarded To:	Parsons Government Services Inc.		5/23/2017
HQ0147-16-R-0008	HQ0147-17-R-0055	F&O - BMDS CSM/CND	Awarded To:	Booz Allen Hamilton		8/15/2017
HQ0147-15-R-0017	HQ0147-18-C-0004	SDVOSB - Facilities, Logistics and Space Management	Awarded To:	Strategic Alliance Business Group		10/4/2017
HQ0147-16-R-0002	HQ0147-18-C-0001	SBSA - Predictive BMDS Engineering	Awarded To:	Torch Technologies		10/19/2017
HQ0147-16-R-0018	HQ0147-18-C-0003	SBSA - Specialty Engineering (Directed Energy, Space, and CTTO)	Awarded To:	Modern Technology Solutions, Inc.		10/30/2017
HQ0147-16-R-0016	HQ0147-18-C-0023	SBSA - International Engineering	Awarded To:	PeopleTec, Inc.		8/28/2018
HQ0147-16-R-0005	HQ0147-18-C-0012	SBSA - Cybersecurity Compliance and Risk Management	Awarded To:	Decisive Analytics Corporation		1/26/2018
HQ0147-17-R-0019	HQ0147-18-C-7121	8(a) – Public Affairs Support	Awarded To:	DigitalSpec, LLC		2/14/2018
HQ0147-17-R-0017	HQ0147-18-C-0020	F&O - Agency Advisory & Analytical Support	Awarded To:	MacAulay-Brown Inc. (MacB)		4/18/2018
HQ0147-18-R-0004	HQ0796-18-C-0002	SBSA – Information Technology Management and Analysis	Awarded To:	Five Stones Research Corporation		8/8/2018
HQ0147-16-R-0055	HQ0147-16-C-0025	SBSA – Business Operations	Awarded To:	Veterans Technology		7/20/2018
HQ0147-18-R-0006	HQ0147-18-C-0038	SBSA – Human Resources	Awarded To:	LSINC Corporation		9/17/2018
HQ0147-17-R-0018	HQ0147-18-C-0041	WOSB- Protocol Support	Awarded To:	L.C. Wright, Inc.		9/20/2018

All information valid as of 1 July 2019



CURRENT AND UPCOMING MDA REQUIREMENTS

(other than TEAMS)

SOLICITATIONS ISSUED					
(ALL DATES NO EARLIER THAN)					
Solicitation	NAICS	Solicitation Name	Draft RFP	Final RFP	Proposal Due Date
HQ0147-19-S-0002	541715	Advanced Technology Innovation (ATI) Broad Agency Announcement (BAA) for the Missile Defense Agency (MDA) Advanced Technology		4/2/2019	OPEN
HQ0147-19-R-0006	541430	F&O Visual Information Production Center (VIPC)			7/9/2019

SOURCES SOUGHT / RFI'S ISSUED - RFP'S ANTICIPATED			
Solicitation	NAICS	Announcement	RFI Issued
MDA19GMRFI01	334515	IDT Antenna Technology Exploration	10/1/2019
RFITCFUTURES080118	541715	TC Futures RFI	8/1/2018
MDA 19THRF101	541715	THAAD Advanced Capability Request for Information	8/11/2019
CS-2019-0002	541715	MDA TEAMS Next Request For Information	2/5/2019
HQ0147-19-R-0011	541614	THAAD Product Support Contract	8/5/2019
19-MDA-9942	541511	Threat Hunting Cybersecurity Assistance Team	3/5/2019
HQ014720R0001	541715	Next Generation Interceptor (NGI)	8/23/2019
MDA19GMRFI02	541715	Ground-Based Midcourse Defense (GMD)	9/17/2019

SOLE SOURCE				
Solicitation	NAICS	Announcement	Notice Date	Award Date
HQ0276-18-R-0002	336414	Standard Missile-3 Block IB Missile Production and Integration Raytheon Missile Systems	3/20/2018	
DACW180114	336414	Aegis BMD Guided Missile, Standard Missile-3 (SM-3) Raytheon Missile Systems	3/13/2018	
HQ0147-14-C-0001	336414	Medium Range Ballistic Missile Targets - Coleman	6/20/2019	

In Source Selection



The Missile Defense Agency's PRIME CONTRACTORS



Mark Clem
GMD
Mark.A.Clem@Boeing.com



Rob Watson
Space Satellite Systems
Robert.Watson@NGC.com



Gina Gastelum
Propulsion
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ELECTRONIC SMALL BUSINESS INFORMATION EXCHANGE (eSBIE) REGISTRATION STEPS

Have the following information ready:

1. 9-digit DUNS number
2. Company contact information
3. Company socio-economic categories
4. Up to 5 valid 2017 NAICS codes (These determine marketplaces you can enter and the email notifications you will receive.)
5. Company facility clearance
6. Two points of contact

How to Register:

1. Go to <https://esbie.mda.mil/>
2. Click on 'Register' button on the top left of the page and enter the information you collected earlier.
3. View current marketplaces and select any you would like to enter for matchmaking opportunities.
4. Click on the 'Submit' button and stand by while we review your application for authenticity.

MDA TOP NAICS CODES

NAICS Code	NAICS Description
336414	GUIDED MISSILE AND SPACE VEHICLE MANUFACTURING
541714	RESEARCH AND DEVELOPMENT IN BIOTECHNOLOGY (EXCEPT NANOBIOLOGY)
334511	SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEM AND INSTRUMENT MANUFACTURING
541715	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY)
541511	CUSTOM COMPUTER PROGRAMMING SERVICES
541330	ENGINEERING SERVICES
541720	RESEARCH AND DEVELOPMENT IN THE SOCIAL SCIENCES AND HUMANITIES
811219	OTHER ELECTRONIC AND PRECISION EQUIPMENT REPAIR AND MAINTENANCE
541713	RESEARCH AND DEVELOPMENT IN NANOTECHNOLOGY
541614	PROCESS, PHYSICAL DISTRIBUTION, AND LOGISTICS CONSULTING SERVICES
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES
541690	OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES
541513	COMPUTER FACILITIES MANAGEMENT SERVICES
541519	OTHER COMPUTER RELATED SERVICES
561612	SECURITY GUARDS AND PATROL SERVICES
561210	FACILITIES SUPPORT SERVICES
541612	HUMAN RESOURCES CONSULTING SERVICES (2007), HUMAN RESOURCES AND EXECUTIVE SEARCH CONSULTING SERVICES (2002)
541710	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES
511210	SOFTWARE PUBLISHERS



TODAY'S LAYERED MISSILE DEFENSE SYSTEM

C2BMC Command and Control, Battle Management, and Communications

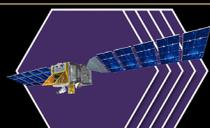
The Command and Control, Battle Management, and Communications (C2BMC) program is the hub of the layered Missile Defense System. It is a vital operational system that enables the President, Secretary of Defense and Combatant Commanders at strategic, regional and operational levels to systematically plan missile defense operations, to collectively see the battle develop, and to dynamically manage designated networked sensors and weapons systems to achieve global and regional mission objectives.

NMCC USSTRATCOM USNORTHCOM USINDOPACOM USEUCOM USCENTCOM



SENSORS

An effective layered defense incorporates a wide-range of sensors to detect and track threat missiles through all phases of their trajectory. Satellites and a family of land- and sea-based radars provide worldwide sensor coverage.



SATELLITE SURVEILLANCE
BMDS OPIR ARCHITECTURE



UPGRADED EARLY
WARNING RADARS



FORWARD-BASED
RADARS



AEGIS BMD
SPY RADARS



DISCRIMINATING
RADARS

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Acting Director



Ms. Laura K. Anderson
Specialty Programs Manager



Mr. Kelvin Carr
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For additional information regarding Subcontracting activities at MDA, please email us at subcontracting-oversight@mda.mil.

For additional information regarding Outreach activities at MDA, please email us at outreach@mda.mil.

Websites of Interest

MDA Office of Small Business Programs

www.mda.mil

MDA Business Acquisition Center

www.mda.mil/business/acquisition_center.html

MDA SBIR/STTR Programs

www.mdasbir.com

Fed Biz Opps

www.fbo.gov

Electronic Subcontracting Reporting System (eSRS)

www.esrs.gov

MDA Small Business Advocacy Council

www.mda.mil/business/bus_mdasbac.html

MDA Unsolicited Proposal Guide

www.mda.mil/global/documents/pdf/MDA_Unsolicited_Proposal_Guide.pdf

2019 Calendar of Events

OCTOBER

14 - 16

2019 AUSA, Washington, DC

24

UAHuntsville PTAC 11th Annual SB Matchmaker, Huntsville, AL

NOVEMBER

7

ChallengeHER, Huntsville, AL

18 - 21

2019 Alamo ACE, San Antonio, TX

DECEMBER

2 - 5

Defense Manufacturing Conference (DMC 2019), Phoenix, AZ

3 - 5

TEAMS-Next Industry Day #3, Huntsville, AL



